## Liferay



## Commerce



B2B commerce leaders know that providing a first class self-service experience is their best opportunity to grow online revenue. Liferay offers the only B2B commerce solution built on a leading DXP, making it easier to deliver rich, tailored experiences designed for the way B2B buyers make purchases.

### **Key Benefits**

Meet customer expectations by seamlessly integrating commerce into the customer experience. Unite all content from across your organization into one platform for comprehensive selling.

- REDUCE TIME-TO-MARKET FOR SERVING YOUR B2B CUSTOMERS. Prioritize the unique needs of B2B to speed up time-to-market, decrease need for custom development, and pave the way for a future-proof solution.
- **BUILD RELATIONSHIPS WITH YOUR B2B CUSTOMERS** THAT DRIVE REAL REVENUE GROWTH. Increase adoption and sales with intuitive B2B experiences that replace paper, calls, and emails with easy online purchasing and self-service.
- **ELIMINATE CONFLICT WITH YOUR SALES TEAM AND** EMPOWER THEM TO SELL STRATEGICALLY. Brings your sales team into the digital channel with tools to assist, nurture, and grow every account.

#### Learn More

Request a personalized demo and see how Liferay Commerce can help you grow your B2B online revenue. liferay.com/commerce-demo

## How Liferay Helps B2B Commerce

### Kickstart your digital commerce strategy

Replace homegrown systems and manual commerce processes with a modern integrated approach to digital commerce.

- Cut costs by reducing the need for customization.
- · Improve satisfaction with effortless purchasing.
- · Monitor and increase customer adoption over time.

# Grow your revenue through customer experience

Create sustainable competitive advantages and capitalize on new revenue opportunities with collaborative experience management for the entire commerce journey.

- Empower marketing teams to improve customer satisfaction.
- Refocus sales teams on high-value interactions with top-tier customers.
- · Minimize IT effort for maintaining your digital commerce platform.



