

# Why Financial Organizations Need Self-Service to Improve Customer Experience

Your customer demands have evolved, so your organization needs to adopt a mature digital strategy to meet those demands and maximize your ROI



## DECREASE VOLUME OF SUPPORT CALLS

Clients can easily access the support and information they are looking for online, thus reducing call volume for your financial consultants.



#### INCREASE IN CLIENT ACTIVITY

A self-service option establishes brand credibility and trust, so your financial clients will view the portal as a useful resource that increases accessibility.



## DECREASE IN RESPONSE TIME

Clients can easily access the support and information they are looking for online, thus reducing call volume for your financial consultants.



#### INCREASE IN TOTAL SUPPORT VOLUME HANDLED

Self-Service enables more clients to be served in a shorter amount of time.



## DECREASE IN TOTAL SUPPORT COSTS

Maintaining self-service channels is more cost-effective than maintaining live-support channels.



# INCREASE IN CLIENT SATISFACTION

By providing self-service, clients are able to have a positive customer experience every time. Whether searching and solving their own queries or experiencing a shorter wait time for their complex questions.